FORWARD has no finish line

Being Intentional About Your Financial Future

What does the future hold if you do not change?

Partnerships

Could result in additional resources for:

- Development of improved clinical standards and practices,
- More efficient operations from economies of scale,
- Improved documentation and billing,
- Shared administration and oversight,
- New business development,
- Increased capacity and
- Financial security.

Strategy

Survive Sustain Collaborate Excel Grow

Coming Soon.... The Strategic Partnerships Network A sneak peek.

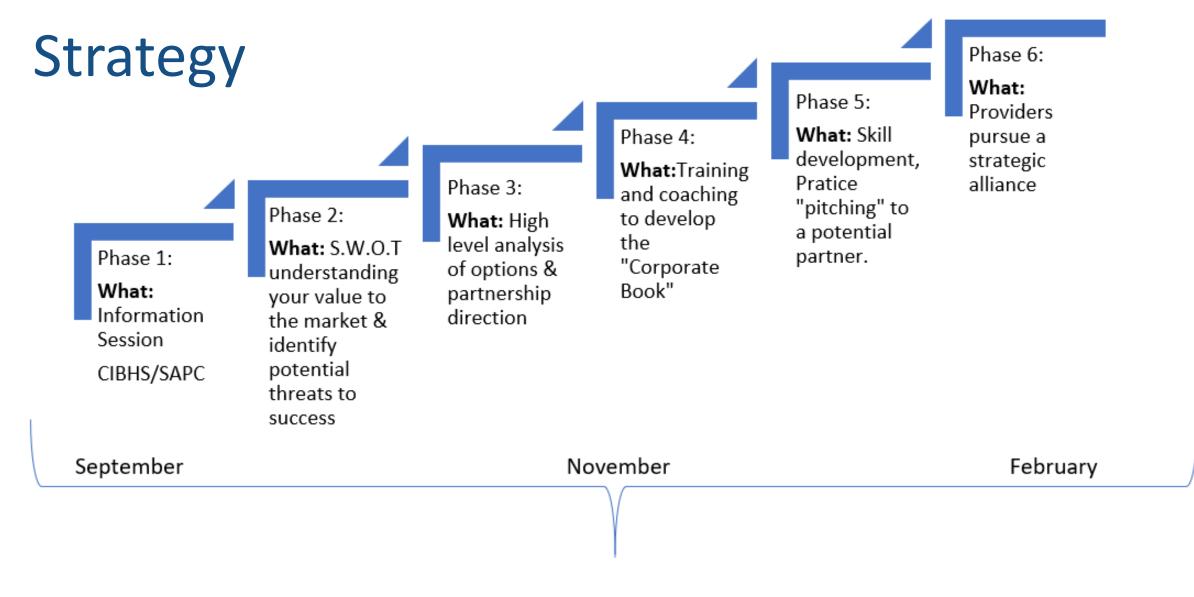
Resources Available

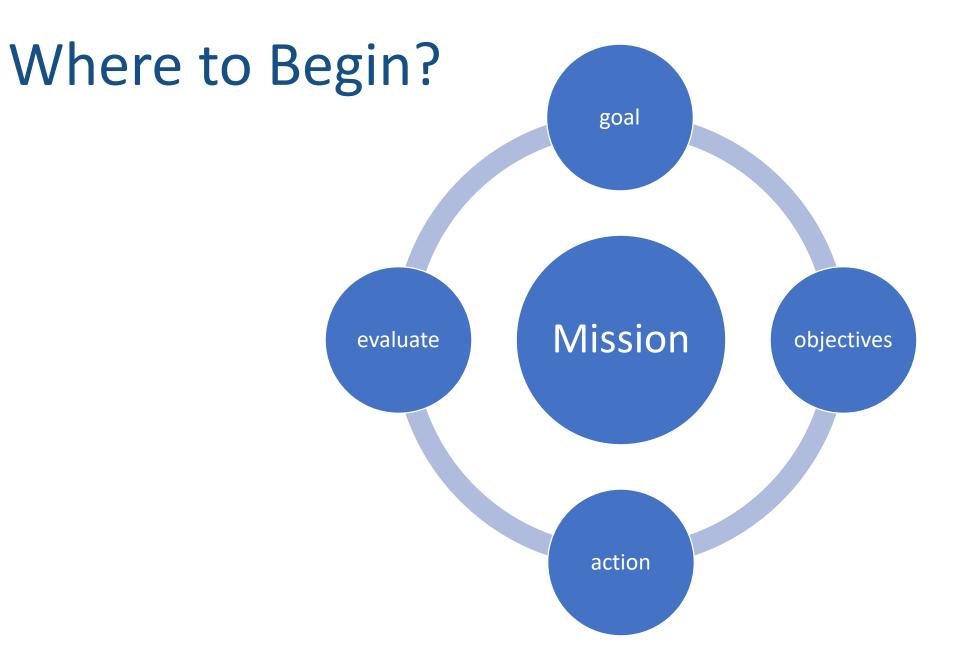






DEDICATED SUPPORT FROM CIBHS STAFF EVERY STEP OF THE WAY CIBHS IS PARTNERING WITH JIM CLARKSON - VIA POSITIVA TAILORED GUIDANCE FROM INDUSTRY EXPERTS





Phase One - October

"A Holistic Approach to Strategic Partnerships"

- A Virtual Internal Scan
- Participant Activity to Explore Expectations, Needs and Vision for the Course
- Revenue, Sustainability and Expansive Vistas
- A Road Map of the Strategic Partnership Course
- The Three Paths to Sustainability and Growth
- The SWOT Analysis Overview

Assignment: SWOT Analysis

Who should participate?

- Executive Leadership Teams who are still struggling with adapting to the managed care environment of the DMC-ODS Waiver and are at-risk of going out of business.
- Executive leader Teams who want to build on their success to develop new business, reach a new population, expand staffing, and capitalize on partnerships and referrals that other partners may have.

Next Steps? Attend an Information Session

Thursday, September 17, 2020 Monday, September 21, 2020 Wednesday, September 23, 2020 Friday, September 25, 2020 1:30 p.m. until 4:00 p.m.
1:00 p.m. until 3:30 p.m.
2:30 p.m. until 5:00 p.m.
9:00 a.m. until 11:30 a.m.

Registration information coming soon.

Contact: Amy McIlvaine <u>amcilvaine@cibhs.org</u> 916-767-7053